

# [PDF] Interviewing For Solutions (HSE 123 Interviewing Techniques)

Peter De Jong, Insoo Kim Berg - pdf download free book

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## Description:

Written in a clear, informative, and informal style, INTERVIEWING FOR SOLUTIONS features a unique solutions-oriented approach to basic interviewing in the helping professions. Peter DeJong and Insoo Kim Berg's proven approach views clients as competent, helps them to visualize the changes they want, and builds on what they are already doing that works. Throughout the book, the authors present models for solution-focused work, illustrated by examples and supported by

research.

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