

# [PDF] The Go-Getter: The Timeless Classic That Tells You How To Be One

**Peter B. Kyne - pdf download free book**

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#### **Books Details:**

Title: The Go-Getter: The Timeless C  
Author: Peter B. Kyne  
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### **Description:**

**From Publishers Weekly** Although Kyne's tale of business smarts has been around for some time (it was first published by William Randolph Hearst in 1921), it doesn't feel dated. Indeed, lumber wholesaler Cappy Ricks's situation (he "had more troubles than a hen with ducklings") mirrors that of many business leaders today. It's a straightforward parable about a young war veteran who's handed an opportunity that will either make or break his career. If he accepts the job and pulls it off,

he's a go-getter; if he fails, it's curtains. The kid's motto-"It shall be done"-sums up Kyne's point: even if you're unsure, say you can do it. Then figure out how to do it and make sure you succeed. Go above and beyond. The 82-year-old story gets some slight spiffing up by business book writer Axelrod (Everything I Know About Business I Learned from Monopoly), and the afterword is especially helpful in pinpointing Kyne's main ideas.

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**About the Author** A native of San Francisco, Peter B. Kyne was a prolific screenwriter and author of the 1920 bestseller *Kindred of the Dust*. His stories of Cappy Ricks and the Ricks Logging & Lumbering Company were serialized in the *Saturday Evening Post* and William Randolph Hearst's *Cosmopolitan* magazine. He died in 1957. Historian and bestselling business author Alan Axelrod updated this printing of *The Go-Getter*. He is the author of the business bestsellers *Patton on Leadership* and *Elizabeth I, CEO*. He lives in Atlanta with his wife and sons.

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